

PARTNERING WITH AIRINC

How We Partner for Mutual Success

AIRINC is the premier provider of Global Mobility data, with over **70 years of expertise**. We are the trusted leader, with **60% of Fortune 10** and **57% of Fortune 100 companies** already relying on AIRINC's data solutions.

With AIRINC's advanced technology tools, APIs, calculators, and reports, we offer a comprehensive data source tailored to meet your client's unique global reward strategy and mobility data requirements. Our rigorous data methodology blends extensive research with industry-leading benchmark practices to provide you and your clients with accurate and reliable insights.

Our forward-thinking technology investment and quick deployments ensure that we are always prepared to meet your future needs. Partner with AIRINC today and elevate your data-driven decision-making with confidence.

How We Partner for Mutual Success

We help you grow your business with data resale agreements

- Expand your offerings and earn referral & resale fees
- Enhance your business and remain competitive
- Win more business by partnering with the industry leader

We help you extend your service scope to be competitive in today's marketplace

- License our tax engine, gross up calculators, & salary comparison tools
- Procure tax & expense data for use in your systems
- Obtain validated relocation cost estimate data
- Automate balance sheet and compensation calculations

We help by providing flexible ways to work with us

- We make data access easy, from a simple service desk request to full API integrations with your system of choice
- Phase your journey: start by embedding our prebuilt solutions into your platform using SSO & white-label; implement APIs or other integrations as you evolve
- Our pricing modules are flexible and designed to meet your needs

Our goal is your goal – to help you win more business and run your business more effectively!

HOW WE HELP YOUR CLIENTS

Technology

Support your clients' mobility programs with AIRINC's suite of leading technology solutions.

Assignment Cost Estimator

Instant access to accurate, fast cost estimates configured to your client's policy.

International Assignment Calculator

Generate compensation statements and explain allowance fluctuations.

Global Salary Comparison

Ensure fair compensation by determining salary differentials, transition payments, and more.

AIMS

Automate decision making and calculations to provide consistent recommendations with a few clicks.

International Tax Guide

Perform gross up/hypothetical tax calculations and access country tax summaries for over 200 tax jurisdictions.

International and Domestic Data

Whether you're moving across the globe or just a city over, AIRINC has the data your clients need!

- Relocation cost data
- Cost of Living
- Hardship & Danger Pay
- Housing & Utilities
- Tax research data - rates, schedules, figures, deductions, etc.
- Airfare
- Education
- Lump Sums
- Per Diem
- Transportation
- Expense Management – Government mileage rates, per diem requirements, etc.
- Inflation rates
- Foreign exchange rates
- Advisory services, benchmarking, and consultation





WAYS TO ACCESS OUR SOLUTIONS & DATA

AIRINC provides a variety of flexible access options to meet any integration need.

1

AIRLinc

→ AIRINC's online data delivery platform allows users to access our technology, data, calculations, and reports with just a few clicks.

2

White-Label

→ Maintain your brand by matching AIRLinc to your look and feel. Customize our offerings to meet your client's needs.

3

SSO

→ Easy access to our AIRLinc platform for your users, offering enhanced security & user control.

4

API

→ Access our data and calculators for use in your systems or call our solutions for results on demand.

5

Dedicated Client Service Team

→ Personalized support from AIRINC experts.



PARTNER FEE STRUCTURES

We provide a variety of commercial arrangements and help you select the right approach for your business.

<p>Transactional</p> <ul style="list-style-type: none"> → Pay for what you need → No minimum spend or subscription fee 	<p>Subscription</p> <ul style="list-style-type: none"> → Purchase data / calculations in bulk for a discount → Annual fixed fee → Overage charged at discounted fee 	<p>Tiered Enterprise</p> <ul style="list-style-type: none"> → Fixed fee pricing by usage tier → Usage tier reset annually based on prior year volume 	<p>Unlimited Enterprise</p> <ul style="list-style-type: none"> → Unlimited data and calculations
<p>Helpful For</p> <ul style="list-style-type: none"> → Organizations of all sizes → Partners re-charging each report → One-time data purchases 	<p>Helpful For</p> <ul style="list-style-type: none"> → Partners with known data / calculation needs → Reoccurring data updates → Predictable pricing 	<p>Helpful For</p> <ul style="list-style-type: none"> → Partners in growth or start-up mode → Reselling or white labeling our data / solutions → Predictable pricing 	<p>Helpful For</p> <ul style="list-style-type: none"> → Partners embedding our calculation engines within their technology → Those offering unlimited end-user access → High volume resellers



Current List of Partners

Please visit our website to see a current list of companies AIRINC partners with:

air-inc.com/about-us/partners-affiliations/

Contact Us

Contact us today to learn how we can help: partners_team@air-inc.com

